Single Premium Life

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Single Premium Life	Min Issue Ages	Minimum Face Amount	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
The Baltimore Life Iı	isurance Con	npany Ratings: A.M. Best 'B++'	_	ok Updated on 7/5	/2017	Rate E	Effective: 7/5/2017	
Secure Solutions	50-85, age last birthday	Immediate Decision! \$5,000 Premium	Ages 50-80 \$250k level 1 Ages 50-80 \$200k level 2 Ages 81-85 \$150k level 1 Ages 81-85	Non Tobacco Tobacco Level 1 Level2 Sub Standard Simplified	Living Benefits Rider: Terminal Illness, Qualified Nursing Facility, Extended Care	Call for Details	ALL Except: AL, KY, NY	14% ages 50 - 80 7% ages 81-85
Generation Legacy	60-85, age last birthday	Accepts Qualified Money No Specified minimum; premium is based on SPIA payout	\$450,000 Maximum Face Amount	Non Tobacco Tobacco Simplified Underwriting	Living Benefits Rider: Terminal Illness, Qualified Nursing Facility, Extended Care	Call for Details	ALL Except: KY, NY	14% ages 60 - 74 12% ages 75 -80
Single Premium Whole Life	Min Issue Ages	Crediting Methods	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
EquiTrust Life Insur	ance Compan	ny Ratings: A.M. Best 'B++'	Rate Boo	ok Updated on 7/5,	/2017	Rate E	Effective: 7/5/2017	
WealthSure Life TM	55-85, age at time of issued	Guaranteed Interest Rate 3% 3.75 % 48 Hour Turn Around!	\$10k min > \$300k prem OR \$750k face amount	Non Tobacco Tobacco Simplified Underwriting	Accelerated Death Benefit Rider: Terminal Illness, Nursing Care Confinement or Chronic Care	10 Yr	ALL Except: DE, MT, NY, VT	15% ages 55 - 65 12% ages 66 -80 10.5% ages 81 -85
Single Premium Indexed Universal Life	Min Issue Ages	Crediting Methods	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
EquiTrust Life Insura	ance Compan	ny Ratings: A.M. Best 'B++'	Rate Boo	ok Updated on 7/5	/2017	Rate E	Effective: 7/5/2017	
	1							8% Ages 50-75
WealthMax Bonus Life TM 12% BONUS ROP	50-85	▶ Fixed Interest Rate 2.00% Current Cap Min Cap ▶ 1 Year Interest 3.00% 2.00% ▶ 1 Year Pt-to-Pt 6.00% 3.00% ▶ 1 Year Monthly Cap 2.25% 0.50% ▶ 2 Year Monthly Avg No Cap 6.00% ▶ Goldman Sachs Dynamo Stragey 100% 10.00%	\$10k min \$750k face amount	Non Tobacco Tobacco Simplified	Accelerated Death Benefit Rider: Terminal Illness, Nursing Care Confinement or Chronic Care, Return of Premium	10 Yr declining schedule	ALL Except: MT, NY, VT	7.50% Ages 76-80 5.50% Ages 81-85
Bonus Life TM 12% BONUS	50-85	Current Cap Min Cap ▶ 1 Year Interest 3.00% 2.00% ▶ 1 Year Pt-to-Pt 6.00% 3.00% ▶ 1 Year Monthly Cap 2.25% 0.50% ▶ 2 Year Monthly Avg No Cap 6.00% ▶ Goldman Sachs Dynamo Stragey 100% 10.00% 48 Hour Turn Around!	\$750k face amount	Tobacco Simplified Underwriting	Rider: Terminal Illness, Nursing Care Confinement or Chronic Care, Return of	10 Yr declining schedule		



Single Premium Life

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Single Premium Indexed Universal Life	Min Issue Ages	Crediting Methods		Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
EquiTrust Life Insura	ance Compan	y Ratings: A.M. Best 'B++'		Rate Boo	k Updated on 7/5	/2017	Rate E	Effective: 7/5/2017	
Wealth		<u>Current Cap</u>		\$10k min	Non Tobacco	Accelerated Death Benefit		ALL Except:	9% Ages 50-75
Horizon SPIUL	50-85	 ▶ 1 Year Interest ▶ 1 Year Pt-to-Pt ▶ 1 Year Monthly Cap ▶ Goldman Sachs Dynamo Strategy 	2.00% 3.00% 0.50% 10.00%	\$750k face	Tobacco	Rider: Terminal Illness, Nursing Care Confinement, home health care.	10 Yr declining schedule	MA, MD, MO, MT, NY, OR, PA, VT, VA, WV	8.5% Ages 76-80
		, Column Section System Collection		amount					6.5% Ages 81-85
WealthPay	60-80	<u>Current Cap</u> ➤ 1 Year Interest 4.00% ➤ 1 Year Pt-to-Pt 9.00%	Min Cap 2.00% 3.00%	\$25k min	Non Tobacco Tobacco	Accelerated Death Benefit Rider: Terminal Illness,	10 Yr declining schedule	ALL Except: CT, DE, MT, NY, OR, VT	11% Ages 60-75
Life TM		→ 1 Year Monthly Cap 3.00% → 1 Year Monthly Avg Part 100% → Goldman Sachs Dynamo Stragey 125%	0.500/	\$500k face amount	Simplified Underwriting	Chronic Care		CI, DE, IVII, NI, OK, VI	6% Ages 76-80
Single Premium Universal Life	Min Issue Ages	Crediting Methods	Maximum	Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
Lincoln Financial Gro	oup Ratings:	A.M. Best 'A+'		Rate Boo	k Updated on 7/5	/2017	Rate E	Effective: 7/5/2017	
Lincoln	40-79, age	Guaranteed Interest Rate Current Interest Rate		lk min	Standard	Value Protection Rider (VPR), Long-Term Care Acceleration Rider (LABR), Long-Term Care			
MoneyGuard II	last birthday	2% 2%		Premium for 2 yr LABR	Couples Discount	Extension of Benefits Rider (LEBR)	10 Years	ALL States Call for details in CA	6%
			\$750,000 f	for 3 yr LABR	Streamlined Underwriting	Riders and Benefits vary by State. Call for details.			



Single Premium Life

Single Premium Universal Life	Min Issue Ages	Crediting Methods	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
National Guardian Li	fe Ratings: A	.M. Best 'A+'	Rate Boo	k Updated on 7/5	/2017	Rate E	ffective: 7/5/2017	
NGL Funeral Expense Trust	0-99, age last birthday	Current Interest Rate 0.25% - 2.25% Depending on selection at time of issue	\$500 min* \$15,000 max** *WV \$1k **\$15k in MT & NJ	N/A	May protect fund from Medicaid spend-down. Trust is the policy owner and beneficary. Trust will pay funeral costs with any excess funds going to the estate of the insured. Limits vary by State call for Details	N/A	ALL Except: NY	Varies by age, call for details
NGL Estate Planning Trust	0-99, age last birthday	Current Interest Rate 0.25% - 2.25% Depending on selection at time of issue	\$500 min* \$100,000 max** *WV \$1k **\$15k in MT & NJ	N/A	Funds excluded from Medicaid spend-down after five years. Trust is policy owner and beneficiary. Trust will pay funderal costs and excess funds to beneficary or estate. Limits vary by State call for Details	N/A	A LL Except: MA, NY	Varies by age, call for details
Single Premium Indexed Universal Life	Min Issue Ages	Crediting Methods	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
National Western Lif	e Ratings: A.	M. Best 'A'	Rate Boo	k Updated on 7/5	/2017	Rate E	ffective: 7/5/2017	
Lifetime	50-85, 1 Pay and 5 Pay	Current Cap Min Cap ➤ Monthly Average Index (A) N/A N/A	\$25k min \$250,000 Net at Risk	Non Tobacco	Accelerated Death Benefit Rider: Qualified Care Services	14 Years Issue Ages 45-70	ALL Except:	Varies by age and
Returns Select	45-80, 10 Pay	▶ Annual Pt-to-Pt (J) 6.25% 4.00% ▶ Monthly Pt-to-Pt Index (D) 2.50% 1.00% ▶ Fixed Interest Option 3.20% N/A	agents 45-75 \$150,000 Net at Risk agents 76-85	Tobacco Simplified Underwriting	or Terminal Illness, Living Benefit Rider. Paid Up Rider, Return of Premium Rider	12 Years Issue Ages 71-80 11 Years Issue Ages 81-85	AL, MN, NJ, NY, PA, VT	premium payment period - Call for details

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Single Premium Life

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Single Premium Indexed Universal Life	Min Issue Ages	Crediting Methods	Maximo	um Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
National Western Lif	fe Ratings: A	M. Best 'A'		Rate Book	Updated on 7/	5/2017	Rate F	Effective: 7/5/2017	
Lifetime Returns	45-85, 5 Pay	Current Cap Min Cap ➤ Monthly Average Index (A) N/A N/A	\$250,0	525k min 000 Net at Risk	Non Tobacco	Living Benefit Rider, Paid Up	14 Years Issue Ages 45-70	ALL Except:	Varies by age and
Solutions	45-80, 10 Pay	▶ Annual Pt-to-Pt (J) 6.25% 4.00% ▶ Monthly Pt-to-Pt Index (D) 2.50% 1.00% ▶ Fixed Interest Option 3.20% N/A	% ago % \$150,0	ents 45-75 000 Net at Risk	Tobacco Simplified	Rider	12 Years Issue Ages 71-80 11 Years Issue Ages 81-85	AL, MT, NJ, NY, PA, VT	premium payment period - Call for details
01-1143-07			age	ents 76-85	Underwriting		11 fedis issue Ages 61-65		
	ce Company F	Ratings: A.M. Best 'A'		Rate Book	Updated on 7/	5/2017	Rate F	Effective: 7/5/2017	
Advanced	50-85, age	Guaranteed Interest Rate Current Interest Rat		520k min	Non Tobacco	Accelerated Benefits - Terminal Illness, Nursing		ALL Except:	8%
Wealth Transfer	last birthday	2% 5%		aries based on ender, tobacco		Home, Chronic Illness, Home Health Care	Call for Details	AL, MS, MT, NY, VT, WV	Ages 50-75
				use	Simplified Underwriting	Varies by State			0.5% Reduction Each Yr to Age 85
Sagicor Life Insurand	ce Company l	Ratings: A.M. Best 'A-'		Rate Book	t Updated on 7/	5/2017	Rate E	Effective: 7/5/2017	
Gold Series Interest Sensitive	45-80, age	Guaranteed Interest Rate Current Interest Rate 3% 1st Year 4%	<u>e</u>	5,000 min Maximum	Standard Non Tobacco Standard Tobacco	Accelerated Benefits - Terminal Condition and	10 Years	ALL Except: LA, MA, NH, NY, OR, PA	9% Ages 45 - 80
SPWL 1002		2nd Year 3%	\$500	ums more than 0,000 require office approval	Simplified Underwriting	Chronic Illness			6.5% Ages 81-85
Fixed Indexed Single Premium Whole Life	Min Issue Ages	Crediting Methods		Maximum Net a	t RISK Cl	r Writing Riders and Ben asses	Charge Period	State Availability	Commission
Sagicor Life Insuranc	ce Company l	Ratings: A.M. Best 'A-'		Rate Book	Updated on 7/	5/2017	Rate F	Effective: 7/5/2017	
Gold Series Fixed	18-85, age		Rate N/A	\$5,000 mir No Maximu	Stand	lard Non bacco Accelerated Beni Terminal Conditio		ALL Except: LA, MA, MT, NJ, NC, NH, NY, OR,	8% Ages 18-80
Indexed SPWL	last birthday	➤ S&P 500 7.00% 4.00% 100% ➤ Global Advantage N/A N/A N/A 25% ➤ Guaranteed Interest Rate 2%	N/A 20%	*Premiums mor \$500,000 require office appro	re than e home val Sim	chronic Illnes plified rwriting		PA, VA	6% Ages 81-85



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Indexed Universal Life	c	rediting Methods			Guaranteed Rate	Issue Ages	Min Face Amount	Riders and Benefits	Underwriting Classes	Surrender Charge Period	State Availability	Commission
Accordia Life (formely Lifetime Builder	Aviva Life) Ratings: AM Best 'A-' Basic Interest Account 1-Year Fixed Term 1-Year Pt-to-Pt 1-Year Pt-to-Pt International 1-Year Pt-to-Pt Elevated Cap 1-Year Monthly Cap 2-Year Pt-to-Pt	Illustrated Rate 3.85% 3.85% 6.86% 6.86% 6.38% 6.86% 6.86% 6.86%	Participation Rate N/A N/A 100% 100% 100% 100% 100% 100%	Cap N/A N/A 12.00% 13.00% 9.50% 4.20% 30.00%	2.00% applied at the end of the segment year or at surrender	Updated on 7 0-85, Age Nearest Birthday 18-75 Premier 18-85 Pref NT & T	\$25,000 ages 0-17 \$50,000 ages 18-85 \$100,000 for Pref and	Accelerated Accesss Rider, Accelerated Benefit (Terminal), Accidential Death, Additional Insured, Children's Insurance, Guaranteed Purchase Option, Enhanced Cash Value, Death Benefit Return of Premium, Overloan Protection, Primary Insured, Waiver of Specified Premium, Waiver of Monthly Dedutions, Waiver of Surrender Charge Due to Confinement, Wellness for Life	Rate Premier NT - Standard T	Effective: 7/5/20: 15-year declining schedule	ALL Except: MT, NY	Year 1 90% Target 2.5% Excess ROLLING TARGET Yr 2-9 2.50%
Accordia Life Provider	Basic Interest Account 1-Year Fixed Term 1-Year Pt-to-Pt 1-Year Pt-to-Pt International 1-Year Pt-to-Pt Increased Part. 1-Year Pt-to-Pt Elevated Cap 1-Year Monthly Cap 2-Year Pt-to-Pt	Illustrated Rate 3.65% 3.65% 6.45% 6.45% 5.97% 6.45% 5.91% 6.45%	Participation Rate N/A N/A 100% 100% 100% 100% 100% 100%	Cap N/A N/A 11.00% 13.00% 9.00% 14.50% 3.50% 27.00%	2.00% applied at the end of the segment year or at surrender	18-85, Age Nearest Birthday 18-85 Preferred NT & T 18-75 Premier	\$100,000	Accelerated Access (Chronic Illness), Accidential Death Benefit, Additional Insured, Children's Insurance, Guaranteed Purchase Option, Overloan Protection, Primary Insured, Terminal Illness Accelerated Death Benefit, Waiver of Monthly Deductions, Waiver of Specified Premium, Wellness for Life	Premier NT - Standard T	10-year declining schedule	ALL Except: MT, NY	Year 1 90% Target 2.5% Excess ROLLING TARGET Yr 2-9 2.50%
Suvivorship Builder	Basic Interest Account 1-Year Fixed Term 1-Year Pt-to-Pt 1-Year Pt-to-Pt International 1-Year Pt-to-Pt Increased Part. 1-Year Pt-to-Pt Elevated Cap 1-Year Monthly Cap 2-Year Pt-to-Pt	Illustrated Rate 3.75% 3.75% 5.89% 5.89% 5.67% 5.89% 5.33% 5.89%	Participation Rate N/A N/A 100% 100% 100% 100% 100% 100%	Cap N/A N/A 9.00% 12.50% 8.50% 13.00% 3.20% 24.50%	2.00% applied at the end of the segment year or at surrender	20-75, Age Nearest Birthday 20-75 Premier NT 20-55 Pref NT & T	\$250,000	Accelerated Access (Chronic), Accelerated Benefit (Terminal), First to Die, Survivor Insured Life, Overloan Protection, Policy Split, Estate Protection	Premier NT - Standard T	15-year declining schedule	ALL Except: MT, NY	Year 1 90% Target 2.00% Excess ROLLING TARGET Yr 2-9 2.00%
American National Ins Signature Indexed UL	urance Company Ratings: AM Best 'A' One Year Declared Rate 1-Year Pt-to-Pt with Cap 1-Year Pt-to-Pt with Cap and High Floor 1-Year Pt-to-Pt with Specified Rate	Illustrated Rate 4.00% 7.40% - 6.48% 4.75%	Floor Rate N/A 0.00% 1.5% N/A	Cap N/A 14.00% 10.00% N/A	Rate Book Indexed Strategy: Floor Fixed Rate: 2.5% Cumulative Interest Guarantee: 2.5%	Updated on 7 0-85, Age Nearest Birthday	/5/2017 25,000 GPT 100,000 CVAT	Chronic, Critical & Terminal Illness Accelerated Benefits Rider, Overloan Protection (GPT only), ANICO Signature Term Rider for UL, Disability Waiver of Minimum Premium, Disability Waiver of Stipulated Premium, Children's Term Rider	Rat Preferred Plus - Standard T	e Effective: 7/5/2 10 Year declining schedule	O17 ALL Except: NY	Year 1 Call For Details Year 2 Rolling Target



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Indexed Universal Life	Crediting M	ethods			Guaranteed Rate	Issue Ages	Min Face Amount	Riders and Benefits	Underwriting Classes	Surrender Charge Period	State Availability	Commission
Minnesota Life Insuran	ce Ratings: AM Best 'A+'				Rate Book	Updated on 7	/5/2017		Rat	e Effective: 7/5/2	017	
Eclipse Indexed UL	Fixed Account Index A: S&P 500 100% Participation Index B: S&P 500 140% Participation Index D: S&P 500 3 Year 140% Part. Index E: Blended 100% Participation Index F: EUROSTOXX50 100% Part.	Illustrated Rate 3.50% 7.26% 6.65% 7.26% 8.26% 8.56%	Participation Rate N/A 100% 140% 140% 100% 100%	Cap N/A 13.00% 7.50% 32.00% 17.00% 14.00%	3.00%, Fixed Account Only	0-80, Age Nearest Birthday	\$100,000	Accelerated Benefit, Death Benefit Guarantee, Term Insurance, Waiver of Charges or Premium, Interest Accumulation Agreement, Early Values Agreement, Surrender Value Enhancement Agreement, Overloan Portection Agreement, Guaranteed Insurability Option, Long Term Care Agreement, Premium Deposit Account Agreement, Inflation Agreement	Preferred Select NT - Special Risk	10 years after issue or face increase	ALL Except: NY	Year 1 90% Target 2.00% Excess 2 Year ROLLING TARGET Yr 2-9 2.00%
Eclipse Protector Indexed UL	Fixed Account Index A: S&P 500 100% Participation Index B: S&P 500 140% Participation Index D: S&P 500 3 Year 140% Part. Index E: Blended 100% Participation Index F: EUROSTOXX50 100% Part.	Illustrated Rate 3.00% 6.03% 5.47% 6.03% 6.03%	Participation Rate N/A 100% 140% 140% 100% 100%	Cap N/A 10.00% 6.00% 27.00% 14.00% 11.00%	3.00%, Fixed Account Only	0-85, Age Nearest Birthday	\$100,000	Accelerated Benefit, Death Benefit Guarantee, Term Insurance, Waiver of Charges or Premium, Overloan Portection Agreement, Guaranteed Insurability Option, Premium Deposit Account Agreement, Inflation Agreement, Children's Term Agreement, Accidential Death Benefit	Preferred Select NT - Special Risk	15 years after issue or face increase	ALL Except: NY	Year 1 90% Target 2.00% Excess 2 Year ROLLING TARGET Yr 2-9 2.00%
Eclipse Survivor Indexed UL	Fixed Account Index A: S&P 500 100% Participation Index B: S&P 500 140% Participation Index D: S&P 500 3 Year 140% Part. Index E: Blended 100% Participation Index F: EUROSTOXX50 100% Part.	Illustrated Rate 3.50% 7.26% 6.65% 6.65% 6.65% 6.65%	Participation Rate N/A 100% 140% 140% 100% 100%	Cap N/A 13.00% 7.50% 32.00% 17.00% 14.00%	3.00%, Fixed Account Only	20-90, Age Nearest Birthday	\$200,000	Estate Preservation Agreement, Estate Preservation Agreement Choice, Early Values Agreement, Surrender Value Enhancement, Overloan Protection Agereement, Term Insurance, Interest Accumulation, Single Life Term, First-to-Die, Policy Split, Premium Deposit Account	Preferred Select NT - Special Risk	10 years after issue or face increase	ALL Except: NY	Year 1 90% Target 2.00% Excess 2 Year ROLLING TARGET Yr 2-9 2.00%
Eclipse Survivor Pro Indexed UL	Fixed Account Index A: S&P 500 100% Participation Index B: S&P 500 140% Participation Index D: S&P 500 3 Year 140% Part. Index E: Blended 100% Participation Index F: EUROSTOXX 50 100% Part.	Illustrated Rate 3.50% 7.26% 6.65% 7.26% 8.26% 8.56%	Participation Rate N/A 100% 140% 140% 100%	Cap N/A 13.00% 7.50% 32.00% 17.00% 14.00%	3.00%, Fixed Account Only	20-85, Age Nearest Birthday	\$200,000	Agreement, Estate Preservation Agreement, Estate Preservation Agreement Choice, Early Values Agreement, Surrender Value Enhancement, Overloan Protection Agereement, Term Insurance, Interest Accumulation, Single Life Term, First-to-Die, Policy Split, Premium Deposit Account, Performance Death Benefit	Preferred Select NT - Special Risk	15 years after issue or face increase	ALL Except: NY	Year 1 90% Target 2.00% Excess 2 Year ROLLING TARGET Yr 2-9 2.00%



Minnesota Life Insuranc	ce Ratings: AM Best 'A+'				Rate Book	Updated on 7	/5/2017		Rat	e Effective: 7/5/2	2017	
Omega Builder IUL	Fixed Account Index A: S&P 500 100% Participation Index B: S&P 500 100% Participation Index D: S&P 500 3 Year 100% Part. Index E: Blended 100% Participation Index F: EUROSTOXX 50 100% Part.	Illustrated Rate N/A 7.13% 6.87% 7.13% 7.13% 7.13%	Participation Rate N/A 100% 100% 100% 100% 100%	Cap N/A 12.50% 7.50% 32.00% 17.00% 13.00%	2.00%, Fixed Account Only	0-85, Age Nearest Birthday	\$100,000	Estate Preservation Agreement, Estate Preservation Agreement Choice, Early Values Agreement, Surrender Value Enhancement, Overloan Protection Agereement, Term Insurance, Interest Accumulation, Single Life Term, First-to-Die, Policy Split, Premium Deposit Account, Performance Death Benefit Guarantee	Preferred Select NT - Special Risk	10 years after issue or face increase	ALL Except: NY	Year 1 90% Target 2.00% Excess 2 Year ROLLING TARGET Yr 2-9 2.00%
Orion	Fixed Account Index A: S&P 500 100% Participation Index G: S&P 500 90% Participation IndexH: S&P 500 110% Participation Index J: S&P 500 140% Participation Index K: S&P 500 3 Year 140% Part. Index E: Blended 100% Participation Index F: EUROSTOXX 50 100% Part.	Illustrated Rate N/A 7.13% 7.13% 7.13% 6.02% 7.85% 7.13% 8.56%	Participation Rate N/A 100% 90% 110% 100% 100% 100%	Cap N/A 12.50% N/A 9.25% 14.50% 17.00% 14.00%		0-80, Age Nearest Birthday	Ages 0-54 \$50,000 Age 55+ \$100,000	Accelerated Death Benefit for Chronic Illness Agreement, Accelerated Death Benefit for Terminal Illness Agreement, Chronic Illness Access Agreement, Chronic Illness Access Agreement, Corporate Enhanced Values Agreement, Exchange of Insureds Agreement, Guaranteed Income Agreement, Guaranteed Insurability Option Agreement, Income Protection Flex Agreement, Inflation Agreement, Overloan Protection Agreement, Overloan Agreement, Promeium Deposit	Preferred Select NT - Special Risk	ICCLID OF TOCA	ALL Except: NY	Year 1 90% Target 2% RENEWALS YEAR 2- 10 1.50% Excess 2 Year ROLLING TARGET
								Account Agreement, Surrender Value Enhancement Agreement, Term Insurance Agreement, Waiver of Charges Agreement, Waiver of Premium Agreement				Yr 2-9 2.00%



North American Com	pany for Life and Health Insurance Rating	s: AM Best 'A+'			Rate Book	Updated on 7	7/5/2017		Rate	Effective: 7/5/	2017	
Guarantee Builder IUL	Fixed Account S&P 500 Annual Pt-to-Pt S&P 500 Daily Averaging S&P 500 Monthly Pt-to-Pt S&P 500 Annual Pt-to-Pt MidCap 400 S&P 500 Daily Averaging MidCap 400 DIJA Annual Pt-to-Pt DJIA Daily Averaging Russell 2000 Annual Pt-to-Pt Russell 2000 Daily Averaging S&P 500 Annual Pt-to-Pt Uncapped NASDQ-100 Annual Pt-to-Pt EUROSTOXX 50 Annual Pt-to-Pt Multi-Index Annual Pt-to-Pt	Max Illustrated Rate 3.75% 7.42% 6.06% 7.11% 7.42% 6.38% 6.50% 5.85% 6.49% 5.99% 6.51% 7.25% 6.97% 7.10%	Particiation Rate N/A 100.00% 102.50% 100.00% 82.50% 100.00% 100.50% 100.00% 82.50% 100.00% 82.50% 100.00% 100.00%	Cap N/A 13.50% N/A 4.25% 10.50% N/A 10.50% N/A 10.50% 10.50% 10.50%	3%, Fixed Account Only	15 days - 85 years, age last birthday	\$50,000 age 15 days - 59 years	Chronic Illness, Critical Illness, No Lapse Guarantee, Accelerated Death Benefit Endorsement, Accidental Death Benefit Rider, Children's Term Insurance Rider, Waiver of Monthly Deductions Rider	Super Preferred NT - Special Risk	15-year declining schedule	ALL Except: NY	Year 1 90% Target 1.50% Excess 2 Year ROLLING TARGET Renewal 1.50%
Builder IUL	Fixed Account S&P 500 Annual Pt-to-Pt S&P 500 Daily Averaging S&P 500 Monthly Pt-to-Pt S&P 500 Monthly Pt-to-Pt S&P 500 Daily Averaging MidCap 400 S&P 500 Daily Averaging MidCap 400 DIJA Annual Pt-to-Pt DJIA Daily Averaging Russell 2000 Annual Pt-to-Pt Russell 2000 Daily Averaging S&P 500 Annual Pt-to-Pt Uncapped NASDQ-100 Annual Pt-to-Pt EUROSTOXX 50 Annual Pt-to-Pt Multi-Index Annual Pt-to-Pt	Max Illustrated Rate 3.75% 7.42% 6.06% 7.11% 7.42% 6.38% 6.50% 5.85% 6.49% 5.99% 6.51% 7.25% 6.97% 7.10%	Particiation Rate N/A 100.00% 102.50% 100.00% 100.00% 102.50% 100.00% 82.50% 100.00% 82.50% 100.00% 100.00%	Cap N/A 13.50% N/A 4.25% N/A 10.50% N/A 10.50% N/A 10.50% 10.50% 10.50%	3%, Fixed Account Only	15 days - 75 years, age last birthday	\$25,000	No Lapse Guarantee, Accelerated Death Benefit Endorsement, Accidental Death Benefit Rider, Children's Term Insurance Rider, Waiver of Monthly Deductions Rider	Super Preferred NT - Special Risk	15-year declining schedule	ALL Except: NY	Year 1 90% Target 2.50% Excess 2 Year ROLLING TARGET Renewal 2.50%



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Indexed Universal Life	Crediting I				Guaranteed Rate	Issue Ages Jpdated on 7	Min Face Amount /5/2017	Riders and Benefits	Underwriting Classes Rate	Surrender Charge Period Effective: 7/5/2	State Availability	Commission
Rapid Builder IUL	Fixed Account S&P 500 Annual Pt-to-Pt S&P 500 Daily Averaging S&P 500 Monthly Pt-to-Pt S&P 500 Annual Pt-to-Pt MidCap 400 S&P 500 Daily Averaging MidCap 400 DIJA Annual Pt-to-Pt DJJA Daily Averaging Russell 2000 Annual Pt-to-Pt Russell 2000 Daily Averaging S&P 500 Annual Pt-to-Pt Uncapped NASDQ-100 Annual Pt-to-Pt EUROSTOXX 50 Annual Pt-to-Pt Multi-Index Annual Pt-to-Pt	Max Illustrated Rate 3.75% 7.05% 5.78% 6.74% 6.86% 6.00% 6.13% 5.57% 5.97% 5.64% 5.95% 6.66% 6.54% 6.52%	Particiation Rate N/A 100.00% 102.50% 100.00% 100.00% 82.50% 100.00% 82.50% 57.50% 100.00% 100.00%	Cap N/A 13.50% N/A 4.25% 10.50% N/A 12.50% N/A 10.50% 10.50%	3%, Fixed Account Only	15 days - 80 years, age last birthday	\$100k	No Lapse Guarantee, Accelerated Death Benefit Endorsement, Accidental Death Benefit Rider, Children's Term Insurance Rider, Waiver of Monthly Deductions Rider, Overloan Protection Benefit, Chronic Illness, Waiver of Surrender charge, Accelerated Benefit		15-year declining schedule	ALL Except: NY	Year 1 90% Target 3.00% Excess 2 Year ROLLING TARGET Renewal 3.00%
Suvivorship GIUL	Fixed Account S&P 500 Annual Pt-to-Pt S&P 500 Daily Averaging S&P 500 Monthly Pt-to-Pt S&P 500 Monthly Pt-to-Pt S&P 500 Daily Averaging MidCap 400 S&P 500 Daily Averaging MidCap 400 DIJA Annual Pt-to-Pt DJIA Daily Averaging Russell 2000 Annual Pt-to-Pt Russell 2000 Daily Averaging S&P 500 Annual Pt-to-Pt Uncapped NASDQ-100 Annual Pt-to-Pt EUROSTOXX 50 Annual Pt-to-Pt Multi-Index Annual Pt-to-Pt	Max Illustrated Rate 4.00% 7.24% 6.21% 6.06% 6.86% 6.57% 5.73% 5.98% 5.97% 6.17% 6.78% 6.66% 6.22%	Particiation Rate N/A 100.00% 102.50% 100.00% 100.00% 102.50% 100.00% 82.50% 100.00% 82.50% 100.00% 100.00% 100.00%	Cap N/A 13.50% N/A 4.25% 10.50% N/A 10.50% N/A 10.50% 10.50% 10.50%	3%, Fixed Account Only	20 - 90, joint equal age	\$200k	Accelerated Death Benefit Endorsement, Estate Preservation, Suvivorship Policy Split Exchange	Super Preferred NT - Special Risk	15-year declining schedule	ALL Except: NY	Year 1 80% Target 1.00% Excess 2 Year ROLLING TARGET Renewal 1.00%

IMS Inc.

Fixed Universal Life

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Fixed Universal Life	Crediting Me	thods	Issue Ages	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
Accordia Life (formel	y Aviva Life) Ratings: AM Best 'A-'	"		Rate Book I	Jpdated On: 7/5/2	017	Rate E	ffective: 7/5/2017	
Accordia Life	Guaranteed Interest Rate	Current Interest Rate	0-85, age	\$25,000 ages 0-17	Premier NT 18-75 Pref NT & T 18-85	Accelerated Access Rider (Chronic) Accidental Death Benefit, Additional Insured, Children's Insurance,			Yr 1 90% Target 2.5% Excess
Assure	3%	4.5%	nearest birthday	\$50,000 ages 18-85	Standard NT 0-85	Guaranteed Purchase Option, Overloan Protection Rider, Primary Insured, Terminal Illness Accelerated	19 year declining schedule	ALL Except: CT, MA, MT, NY	ROLLING TARGET
Universal Life			birtilday	\$100,000 Pref NT & T	Pref T 18-85	Death Benefit, Waiver of Monthly Deductions, Waiver of Specified			Yrs 2-9 2.50%
American National In	curance Company Datings, AM Do	ot!A!		Premier Pack I	Standard T 18-85	Premium, Wellness for Life	Poto F	ffective: 7/5/2017	
American National III	surance Company Ratings: AM Be	St A		Kate book (Jpdated On: 7/5/2		Rate B		
ANICO Executive Universal Life	Guaranteed Interest Rate 2%	Current Interest Rate 3.65%	18-80 Non- Nicotine 18-78 Nicotine	\$25,000	Preferred Plus - Tobacco Rates	Disability Waiver of Minimum Premium, Disability Waiver of Stipulated Premium, Coverage Continuation Rider, Other Insuraned Rider, Level Term Insurance Rider, Spouse Level Term, Children's Term Rider, Guaranteed Increase Option Rider,	10 years	ALL Except: NY	Yr 1 0-69 80% Target 70-85 75% Target
						Accelerated Death Benefit			Yr 2 - 10 2%
John Hancock Life Ins	surance Company Ratings: AM Bes	st'A'		Rate Book (Jpdated On: 7/5/2	017	Rate E	Affective: 7/5/2017	
Accumulation UL 09	Guaranteed Interest Rate 2%	Current Interest Rate 4.55%	3 months- 90, age nearest birthday	\$50,000	Super Preferred NS Standard S	Accelerated Benefit, Change of Life Insured, Long-Term Care, Over Ioan Protection, Quit smoking Incentive, Return of Premium, Waiver of Monthly Deductions	10 years	All States	Yr 1 80% Target 2% Excess Yr 2-10 1.50%
UL-G 13	Guaranteed Interest Rate 2%	Current Interest Rate 4.50%	3 months- 90, age nearest birthday	\$100,000	Super Preferred NS 20-80 - Standard S 20-90	Accelerated Death Benefit, Change of Life Insured, Disability Payment of Specified Premium, Long- Term Care, Quit smoking Incentive	18 years	ALL Except: NY	Yr 1 80% Target 2% Excess Yr 2-10 1.50%
Protection UL	Guaranteed Interest Rate 2.5%	Current Interest Rate 5.05%	3 months- 90, age nearest birthday	\$50,000	Super Preferred NS Standard S	Accelerated Death Benefit, Cash Value Enhancement, Disability Payment of Specified Premium, Long- Term Care, Quit smoking Incentive, Return of Premium	20 years	All States	Yr 1 80% Target 2% Excess Yr 2-10 1.50%

IMS Inc.

Fixed Universal Life

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Fixed Universal Life	Crediting Me		Issue Ages	Maximum Net at Risk	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
John Hancock Life Ins	surance Company Ratings: AM Bes	st'A'		Rate Book l	Jpdated On: 7/5/2	2017	Rate E	ffective: 7/5/2017	
Protection SUL 13	Guaranteed Interest Rate 3%	Current Interest Rate 5.05%	20-90, age nearest birthday	\$250,000	Super Preferred NS Standard S	Cash Value Enhancement, Disability Payment of Specified Premium, Estate Preservation, Policy Split Option, Quit smoking Incentive, Return of Premium	20 years	All States	Yr 1 80% Target 2% Excess Yr 2-10 1.50%
SUL-G 13	Guaranteed Interest Rate 3%	Current Interest Rate 4.75%	20-90, age nearest birthday	\$250,000	Super Preferred NS Standard S	Disability Payment of Specified Premium, Estate Preservation, Policy Split Option, Quit smoking Incentive	20 years	ALL Except: NY	Yr 1 80% Target 2% Excess Yr 2-10 1.50%
Lincoln Financial Gro	up Ratings: AM Best 'A+"			Rate Book I	Jpdated On: 7/5/2	2017	Rate F	ffective: 7/5/2017	
Lincoln LifeGuarantee SUL	Guaranteed Interest Rate 3.00%	Current Interest Rate 3.00%	20-85, age nearest birthday One insured must be table F or better If uninsurable, other insured must be table D or better	\$100,000	Pref NT - Standard Tobacco	Accelerated Benefits Rider (with 1st death benefit and critical illness benefits), Accelerated Benefits Rider (without first death benefit and critical illness benefits), Coverage Protection Guarantee, Estate Protection, Disability Waiver of Monthly Deduction, Disability Waiver of Monthly Deduction, Disability Waiver of Specified Premium, Accelerated Benefits, Minimum Death Benefit Endorsement, Min Death Benefit Endorsement	19 years	ALL Except: NY	Yr 1 80% Yr 1 Excess 3% Yrs 2 - 5 3% Yrs 6-15 1.8%
North American Comp	pany for Life and Health Insuranc	e Ratings: AM Best 'A+'		Rate Book l	Jpdated On: 7/5/2	2017	Rate E	iffective: 7/5/2017	
Custom Guarantee Generation 8	Guaranteed Interest Rate 2.50%	Current Interest Rate N/A	15 days - 85 years, age nearest birthday	\$50,000 age 15 days - 59 years	Super Preferred NT - Standard T	Accelerated Benefit Endorsement - Terminal Illness, Chronic Illness Accelerated Benefit Rider, Accidental Death Benefit Rider, Children's Term Rider,	20 years	ALL Except: NY	Yr 1 90% Target 1% Excess 2 Year ROLLING TARGET

Guaranteed product features are dependent upon the minimum premium requirements and the claims-paying ability of the issuer. Insurance products are issued by : John Hancock Life Insurance Company (USA), Boston, MA 02116 (not licensed in New York and John Hancock Life Insurance Company of New York, Valhalla, NY 10595.

Financial Strength ratings, which are current as of November 3, 2011, and are subject to change, apply to John Hancock Life Insurance Company (USA) and John Hancock Life Insurance Company of New York as a measure of each company's financial ability to pay claims and to honor any guarantees provided by the contract and any applicable optional riders. The ratings are not an assessment or recommendation of specific products, policy provisions, premium rates, performance of the products, the value of an y investment in these products upon withdrawal, individual securities held in any portfolio, or to the practices of the insurance company. Financial strength ratings do not apply to the safety and performance of separate accounts.



Fixed Universal Life

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Fixed Universal Life	Crediting Me	ethods	Issue Ages	Maximum Face Amount	Under Writing Classes	Riders and Benefits	Surrender Charge Period	State Availability	Commission
Protective Life Insura	nce Company Ratings: AM Best 'A	\ +'		Rate Book	Updated On: 7/5/2	2017	Rate F	Effective: 7/5/2017	
Protective Advantage Choice UL	Guaranteed Interest Rate 2.50%	Current Interest Rate 3.00%	18-85, age nearest birthday	\$50,000 Select Pref \$100,000 Pref	Select Preferred NT 18-75 Standard T Pref Tobacco 18-85	Accidental Death Benefit, Children's Term Rider, Disability Benefit Rider, Income Provider Option, Protected Insurability Rider, ExtendCare, NLG Call for State Availability	9 years	ALL Except: NY	Yr 1 70% Target Excess 1.5 %
Protective Survivor UL (1/13)	Guaranteed Interest Rate 2.50%	Current Interest Rate 3.00%	20-85, age nearest birthday	\$250,000	Preferred NT Standard T **one can be uninsurable if other is table D or better	Estate Protection Endorsement, Split Option Endorsement, Terminal Illness Accelerated Death Benefit Call for State Availability	14 years	ALL Except: NY	Yr 1 70% Target Excess 1.5 %
Protective Custom Choice UL 10	Guaranteed Interest Rate 2.50%	Current Interest Rate 2.50%	18-75, age nearest birthday	\$100,000.00	Select Preferred NT Standard T	Accidental Death Benefit, Disability Benefit, Children's Term Rider, Income Provider Option, Terminal Illness Accelerated Death Benefit Call for State Availability	19 years	ALL Except: NY	Year 1 ONLY 60% Excess 1%
Protective Custom Choice UL 15	Guaranteed Interest Rate 2.50%	Current Interest Rate 2.50%	18-70, age nearest birthday	\$100,000.00	Select Preferred NT Standard T	Accidental Death Benefit, Disability Benefit, Children's Term Rider, Income Provider Option, Terminal Illness Accelerated Death Benefit Call for State Availability	19 years	ALL Except: NY	Year 1 ONLY 65% Excess 1%
Protective Custom Choice UL 20	Guaranteed Interest Rate 2.50%	Current Interest Rate 2.50%	18-65, age nearest birthday	\$100,000.00	Select Preferred NT Standard T	Accidental Death Benefit, Disability Benefit, Children's Term Rider, Income Provider Option, Terminal Illness Accelerated Death Benefit Call for State Availability	19 years	ALL Except: NY	Year 1 ONLY 70% Excess 1%
Protective Custom Choice UL 25	Guaranteed Interest Rate 2.50%	Current Interest Rate 2.50%	18-55, age nearest birthday	\$100,000.00	Select Preferred NT Standard T	Accidental Death Benefit, Disability Benefit, Children's Term Rider, Income Provider Option, Terminal Illness Accelerated Death Benefit	19 years	ALL Except: NY	Year 1 ONLY 70% Excess 1%
Protective Custom Choice UL 30	Guaranteed Interest Rate 2.50%	Current Interest Rate 2.50%	18-55, age nearest birthday	\$100,000.00	Select Preferred NT Standard T	Call for State Availability Accidental Death Benefit, Disability Benefit, Children's Term Rider, Income Provider Option, Terminal Illness Accelerated Death Benefit Call for State Availability	19 years	ALL Except: NY	Year 1 ONLY 70% Excess 1%

Term Life

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Term Life	Level Premium Period	Renewable/Convertible	Issue Ages	Banding Amounts	Min Face Amount	Under Writing Classes	Riders and Benefits	State Availability	Commission
Accordia Life (forme	ly Aviv Life) Ratings: AM	Best 'A-'		R	ate Book Update	ed On: 7/5/2017	Rate E	ffective: 7/5/2017	
Annual Renewable Term	First 10 years	Yes	18-75 NT 18-70 Tobacco Age Nearest	N/A	\$500,000	Pref Plus NT - Standard T	Waiver of Premium, Waiver of Premium Plus, Accidental Death Benefit, Children's Insurance, Additional Insured, Accelerated Benefits	ALL Except : MT, NY	Yr 1 70% Yr 2-9 1%
10 Year Term	10 years (and then premiums adjust annually to age 95)	Yes	18-75 NT 18-70 Tobacco Age Nearest	Band 2: \$100,000 - \$249,999 Band 3: \$250,000 - \$999,999 Band 4: \$1,000,000 & up	\$100,000	Pref Plus NT - Standard T	Waiver of Premium, Waiver of Premium Plus, Accidental Death Benefit, Children's Insurance, Additional Insured, Accelerated Benefits	ALL Except: MT, NY	Yr 1 75% Yr 2-9 1%
20 Year Term	20 years (and then premiums adjust annually to age 95)	Yes	18-65 NT 18-60 Tobacco Age Nearest	Band 1: \$50,000 - \$99,999 Band 2: \$100,000 - \$249,999 Band 3: \$250,000 - \$999,999 Band 4: \$1,000,000 & up	\$50,000 \$100,000 Pref & Premier	Pref Plus NT - Standard T	Waiver of Premium, Waiver of Premium Plus, Accidental Death Benefit, Children's Insurance, Additional Insured, Accelerated Benefits	ALL Except: MT, NY	Yr 1 90% Yr 2-9 1%
2TAF05 30 Year Term 2TAF05	30 years (and then premiums adjust annually to age 95)	Yes	18-55 NT 18-50 Tobacco Age Nearest	Band 1: \$50,000 - \$99,999 Band 2: \$100,000 - \$249,999 Band 3: \$250,000 - \$999,999 Band 4: \$1,000,000 & up	\$50,000 \$100,000 Pref & Premier	Pref Plus NT - Standard T	Waiver of Premium, Waiver of Premium Plus, Accidental Death Benefit, Children's Insurance, Additional Insured, Accelerated Benefits	ALL Except: MT, NY	Yr 1 90% Yr 2-9 1%
	isurance Company rating	gs: AM Best 'A'		R	ate Book Update	ed On: 7/5/2017	Rate E	ffective: 7/5/2017	
ANICO TM Signature	ART	YES Convertible	18-65	Band 1: \$50,000 - \$99,999		Standard Non-Nicotine	Accelerated Benefit Riders: Terminal Illness, Critical Illness, Chronic Illness;	ALL Except:	Yr 1 80%
Term Express Level Term				Band 2: \$100,000 - \$250,000	\$30,000	NO PARAMED REQUIRED	Children's Term Rider; Disability Waiver of Premium Rider	NY	Yr 2-10 0%
ANICO TM Signature	10 years	ears YES Convertible	18-65	Band 1: \$50,000 - \$99,999	\$50,000	Standard Non-Nicotine	Accelerated Benefit Riders: Terminal Illness, Critical Illness, Chronic Illness;	ALL Except:	Yr 1 80%
Term Express Level Term	10 years	. ES CONVENTIBLE	10 03	Band 2: \$100,000 - \$250,000	750,000	NO PARAMED REQUIRED	Children's Term Rider; Disability Waiver of Premium Rider	NY	Yr 2-10 0%

Term Life

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Term Life	Level Premium Period	Renewable/Convertible	Issue Ages	Banding Amounts	Min Face Amount	Under Writing Classes	Riders and Benefits	State Availability ffective: 7/5/2017	Commission	
American National II	isurance Company Rating	gs: AM Best A		Ra	те воок ораате	ed On: 7/5/2017	kate E	nective: 7/5/2017		
ANICO [™] Signature Term Express	15 years	YES Convertible	18-65	Band 1: \$50,000 - \$99,999	\$50,000	Standard Non-Nicotine	Accelerated Benefit Riders: Terminal Illness, Critical Illness, Chronic Illness; Children's Term Rider; Disability Waiver of	ALL Except: NY	Yr 1 85%	
Level Term				Band 2: \$100,000 - \$250,000		NO PARAMED REQUIRED	Premium Rider		Yr 2-10 0%	
ANICO TM Signature				Band 1: \$50,000 - \$99,999		Standard Non-Nicotine	Accelerated Benefit Riders: Terminal Illness, Critical Illness, Chronic Illness;	ALL Except:	Yr 1 90%	
Term Express Level Term	20 years	YES Convertible	18-60	Band 2: \$100,000 - \$250,000	\$50,000	NO PARAMED REQUIRED	Children's Term Rider; Disability Waiver of Premium Rider	NY	Yr 2-10 0%	
ANICO TM Signature	30 years	YES Convertible	18-60	Band 1: \$50,000 - \$99,999	\$50,000	Standard Non-Nicotine	Accelerated Benefit Riders: Terminal Illness, Critical Illness, Chronic Illness;	ALL Except:	Yr 1 90%	
Term Express Level Term	50 (0.10	725 30.11413.0	10 00	Band 2: \$100,000 - \$250,000		NO PARAMED REQUIRED	Children's Term Rider; Disability Waiver of Premium Rider	NY	Yr 2-10 0%	
American General Li	fe Insurance Company Ra	atings: AM Best 'A'		Ra	te Book Update	ed On: 7/5/2017	Rate E	ffective: 7/5/2017		
AC Calasta	10 and 15-30 years	YES		Band 1: \$100,000 - \$249,999 Band 2: \$250,000 -			Accidental Death Benefit, Waiver of		Yr 1 20-30 yr 80% 15 yr 75%	
AG Select-a- Term sm	depending on term selected	m (to permanent during conversion period or AG	on term selected age nearest	\$499,999 Band 3: \$500,000 - \$999,999	\$100,000	Pref Plus - Special T	Premium, Child Rider, Terminal Illness Endorsement, Disability Income Rider, Term Conversion Endorsement	ALL STATES	10 yr 55% Yr 2-10 0%	
		ROP Select-a-Term sm during first 2 years)	birthday	3939,999 Band 4: \$1,000,000 & higher					For other terms please call	
AG ROP Select	20.25 years depending on		20-65 depending on term selected age nearest birthday	Band 1: \$100,000 - \$149,999 Band 2: \$150,000 - \$249,999		Part Plan Co. 117	Accidental Death Benefit, Waiver of	ALL STATES	Yr 1 20-30 yr 85%	
a-Term sm	term selected			Band 3: \$250,000 - \$499,999	\$100,000	Pref Plus - Special T	Premium, Child Rider, Terminal Illness Endorsement	(MA 24 25 yr milet)	Yr 2 -10 0%	
				Band 4: \$500,000 & higher				(WA 31-35 unavailable)		

Term Life

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Term Life	Level Premium Period	Renewable/Convertible	Issue Ages	Banding Amounts	Min Face Amount	Under Writing Classes	Riders and Benefits	State Availability	Commission
ssurity Life Insuran	ice Company Ratings: AM	I Best 'A'	•	Ra	te Book Update	ed On: 7/5/2017	Rate E	ffective: 7/5/2017	<u> </u>
LifeScape NonMed 10 Year Term 350	10 years (and annually renewable after initial term to age 95)	Yes	18-65, age last birthday	Band 1: \$50,000 - \$350,000	\$50,000	Select + NT - Standard T	Accelerated Benefit, Critical Illness, Disability Waiver of Premium, Other Insured, Monthly DI, Accident Only DI, Children's Term Insurance	ALL Except: NY	Yr 1 75% Yr 2-10 2%
I 10760								Call for Details in WA	Yr 11+ 0%
LifeScape NonMed 15 Year Term 350	15 years (and annually renewable after initial term to age 95)	Yes	18-65, age last birthday	Band 1: \$50,000 - \$350,000	\$50,000	Select + NT - Standard T	Accelerated Benefit, Critical Illness, Disability Waiver of Premium, Other Insured, Monthly DI, Accident Only DI, Children's Term Insurance	ALL Except: NY	Yr 1 85% Yr 2-10 2%
I 10760							Children's Term Insurance	Call for Details in WA	Yr 11+ 0%
LifeScape	20 years (and annually		10.60	David 1, 650,000			Accelerated Benefit, Critical Illness, Disability Waiver of Premium, Other	ALL Except:	Yr 1 95%
NonMed 20 Year Term 350	renewable after initial term to age 95)	Yes	18-60, age last birthday	Band 1: \$50,000 - \$350,000	\$50,000	Select + NT - Standard T	Insured, Monthly DI, Accident Only DI, Children's Term Insurance, Return of Premium	NY	Yr 2-10 2% Yr 11+ 0%
I 10760			18-50, Non					Call for Details in WA	11 11+ 0%
LifeScape NonMed 30 Year Term 350	30 years (and annually renewable after initial term to age 95)	Yes	Tobacco 18-45, Tobacco	Band 1: \$50,000 - \$350,000	\$50,000	Select + NT - Standard T	Accelerated Benefit, Critical Illness, Disability Waiver of Premium, Other Insured, Monthly DI, Accident Only DI, Children's Term Insurance, Return of	ALL Except: NY	Yr 1 95% Yr 2-10 2%
I 10760			Age Last Birthday				Premium	Call for Details in WA	Yr 11+ 0%
	e Company Ratings: AM	Best 'A+'		Ra	te Book Update	ed On: 7/5/2017	Rate E	ffective: 7/5/2017	
OPTerm 10	10 Years (And then premiums increase annually to age 95)	Yes	20-80, age nearset	Band 1: \$100,000- \$249,999 Band 2: \$250,000-	\$100,000	Perf Plus NT	Waiver of Premium, Term Rider, Accidental Death Benefit	ALL Except: NY	Call for Details
			only	\$999,9999		Standard T		Call for Details #09-191	#09-191
OPTerm 15	15 Years (And then premiums increase annually to age 95)	Yes	20-70, age nearset	\$249,999		Waiver of Premium, Term Rider, Accidental Death Benefit	ALL Except:	Call for Details	
	unitidary to age 337		20-65 WA only	Band 3: \$1,000,000 & up				Call for Details #09-191	#09-191
OPTerm 20	20 Years (And then premiums increase	ns increase Yes	20-70 age nearest, NT 20-65 Tobacco Band 2:	Band 1: \$100,000- \$249,999 Band 2: \$250,000- \$999,9999	\$100,000	Perf Plus NT - Standard T	Waiver of Premium, Term Rider, Accidental Death Benefit	ALL Except: NY	Call for Details
	annually to age 95)		20-60 WA only 20-60 OR Only	Band 3: \$1,000,000 & up				Call for Details #09-191	#09-191

Term Life

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Term Life	Level Premium Period	Renewable/Convertible	Issue Ages	Banding Amounts	Min Face Amount	Under Writing Classes	Riders and Benefits	State Availability	Commission
Banner Life Insurance	e Company Ratings: AM	Best 'A+'		Ra	te Book Update	ed On: 7/5/2017	Rate F	Effective: 7/5/2017	
OPTerm 30	30 Years (And then premiums increase annually to age 95)	Yes	20-25, age nearest, non- tobacco 20-50 afe nearest, tobacco	Band 1: \$100,000- \$249,999 Band 2: \$250,000- \$999,9999 \$100,000		Perf Plus NT - Standard T	Waiver of Premium, Term Rider, Accidental Death Benefit	ALL Except: NY	Call for Details
			20-50 WA& OR	Band 3: \$1,000,000 & up				Call for Details #09-191	#09-191
TransAmerica Life In	surance Company Ratin	gs: AM Best 'A+'		Ra	ite Book Update	ed On: 7/5/2017	Rate F	Effective: 7/5/2017	
Trendsetter LB (Living	10 Years	Vos	18-80, age nearest	Band 1: \$50,000 - \$99,999 (Non-Med) Band 2: \$100,000 - \$249,000 (Non- Med to age 60)	\$25,000	Perferred Plus - Standard	Chronic Illness, Accelerated Death Benefits, Critical Illness Accelerated Death Benefits, Terminal Illness Acceralted Death Benefits,	All Except: MA, NY	Yr 1 80%
Benefits) 10	10 (ears	Yes	birthday	Band 3: \$250,000 - \$499,999 (Fully Underwritten) Band 4: \$500,000 - \$999,999 (Fully Underwritten)	\$25,000	S	Waiver of Premium, Children's Insurance, Accidental Indemnity, Monthly Disabiliy Income	All Except. MA, N1	Renewals 3.5%
Trendsetter LB (Living	15 Years	Yes	18-75 Non Smoker (NS), 18-73	Band 1: \$50,000 - \$99,999 (Non-Med) Band 2: \$100,000 - \$249,000 (Non- Med to age 60)	\$25,000	Perferred Plus - Standard	Chronic Illness, Accelerated Death Benefits, Critical Illness Accelerated Death Benefits, Terminal Illness Acceralted Death Benefits,	All Except: MA, NY	Yr 1 90%
Benefits) 15			Smoker (S), age nearest birthday	Band 3: \$250,000 - \$499,999 (Fully Underwritten) Band 4: \$500,000 - \$999,999 (Fully Underwritten)		S	Waiver of Premium, Children's Insurance, Accidental Indemnity, Monthly Disabiliy Income		Renewals 3.5%
Trendsetter LB (Living	20 Years	Yes	18-70 Non Smoker (NS), 18-65 Smoker (S),	Band 1: \$50,000 - \$99,999 (Non-Med) Band 2: \$100,000 - \$249,000 (Non- Med to age 60)	\$25,000	Perferred Plus - Standard S	Chronic Illness, Accelerated Death Benefits, Critical Illness Accelerated Death Benefits, Terminal Illness Acceralted Death Benefits, Waiver of Premium, Children's Insurance,	All Except: MA, NY	Yr 1 95%
Benefits) 20			age nearest birthday	Band 3: \$250,000 - \$499,999 (Fully Underwritten) Band 4: \$500,000 - \$999,999 (Fully Underwritten)		3	Accidental Indemnity, Monthly Disabiliy Income		Renewals 3.5%
Trendsetter LB (Living	25 Years	Perferred Plusers Yes Yes Yes 18-63 Non Smoker (NS), 18-57 Med to age 60) Smoker (S), age nearest birthday Band 2: \$100,000 - \$249,000 (Non-Med) Band 2: \$100,000 - \$249,000 (Non-Med) Med to age 60) Substituting the properties of the prop	Perferred Plus - Standard	Chronic Illness, Accelerated Death Benefits, Critical Illness Accelerated Death Benefits, Terminal Illness Acceralted Death Benefits,	All Except: MA, NY	Yr 1 95%			
Benefits) 25	===		age nearest	Underwritten) Band 4: \$500,000 - \$999,999 (Fully		S	Waiver of Premium, Children's Insurance, Accidental Indemnity, Monthly Disabiliy Income		Renewals 3.5%
Trendsetter	20 Vears		18-58 Non Smoker (NS), 18-53	Band 1: \$50,000 - \$99,999 (Non-Med) Band 2: \$100,000 - \$249,000 (Non- Med to age 60)	\$25,000	Perferred Plus - Standard	Chronic Illness, Accelerated Death Benefits, Critical Illness Accelerated Death Benefits, Terminal Illness Acceralted Death Benefits,	All Except: MA, NY	Yr 1 95%
LB (Living Benefits) 30	30 Years		Smoker (S), age nearest birthday	Band 3: \$250,000 - \$499,999 (Fully Underwritten) Band 4: \$500,000 - \$999,999 (Fully Underwritten)		S	Waiver of Premium, Children's Insurance, Accidental Indemnity, Monthly Disabiliy Income	All Except. IVIA, IVI	Renewals 3.5%

IMS Inc.

Whole Life

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Whole Life	Issue Ages	Banding Amounts	Min Face Amount	Under Writing Classes	Dividend Options	Riders and Benefits	State Availability	Commission
LifeScape Whole Life	oce Ratings: A.M. Best 'A	\$10,000 - \$74,999 \$100.000 - \$149,999	\$10,000	Pref Plus NT - Standard T	Rate Book Updated on: 7/5/2017 Paid In Cash, Paid-Up Additions, Accumulate at Interest, Reduce Premiums/Cash, Reduce Premiums/Paid-Up	Exchange Privilege, Accelerated Benefits, Accident Only Disability Income, Accidental Death Benefit, Children's Term Insurance, Critical Illness Benefit, Disability Waiver of Premium, Other Insured Term	Rate Effective: 7/5/2017 All Except: MN, NY	Yr 1 70% Yrs 2-10 7.5%
IL0880		\$150,000 +	\$100,000 Pref NT & T		Additions	Rider, Benefit, Level Term Insurance Benefit, Monlthy Disability Income, Protected Insurability Benefit, Value Enhancement	WA-min face \$25,000	Yrs 11+ 1.5%
	ance Ratings: A.M. Best	'A-'			Rate Book Updated on: 7/5/2017		Rate Effective: 7/5/2017	
Secure Accumulator Whole Life	0-90, age nearest	N/A	\$10,000 \$100,000 ages 56-90	Pref Select NT - Special Risk T	Accumulation at Interest, Cash, Loan Repayment, Loan Repayment with Balance to Paid-Up Additions, Paid-Up Additions, Reduce Premium with Balance to Cash, Reduce Premium with Balance to Paid-Up Additions	Accelerated Death Benefit Agreement, Children's Term Agreement, Guaranteed Insurability Option, Premium Deposit Account Agreement, Single Premium Paid Up Additional Insurance Agreement, Waiver of Premium Agreement	All Except: NY	90%
Secure Protector Whole Life	0-90, age nearest	N/A	\$10,000 ages 0- 15 \$25,000 ages 16- 55 \$50,000 ages 56- 69 \$100,000 ages 70- 90	Pref Select NT - Special Risk T	Accumulation at Interest, Cash, Loan Repayment, Loan Repayment with Balance to Paid-Up Additions, Paid-Up Additions, Reduce Premium with Balance to Cash, Reduce Premium with Balance to Paid-Up Additions	Accelerated Death Benefit Agreement, Children's Term Agreement, Guaranteed Insurability Option, Premium Deposit Account Agreement, Single Premium Paid Up Additional Insurance Agreement, Waiver of Premium Agreement, Flexible Term Agreement	All Except: NY	90%
Assurity Life Insurar	ce Ratings: A.M. Best 'A	.'			Rate Book Updated on: 7/5/2017		Rate Effective: 7/5/2017	
LifeScape Simplified Life	6 months - 80, age last	Full Death Benefit is provided from the first day	\$10,000-\$50,000 ages 0-19 Select Non-Tobacco sth Benefit is from the first ages 0-19 Non Participating		Non Participating	N/A	All Except: NY	Yr 1 80% Yr 2 10%
Level Benefit Whole Life IL601		·	\$5,000-\$50,000 ages 20-65 \$5,000-\$50,000 ages 66-80	Tobacco			WA-min face \$25,000	Call for additional years
Mutual Trust Life					Rate Book Updated on: 7/5/2017	Accelerated Death Benefit, Accidental	Rate Effective: 7/5/2017	
Horizon Value	0-75	N/A	\$25,000 - \$50,000 +	Preferred Non Tobacco - Special Risk	Cash, Reduce Premium, Paid-Up Additions, Accumulation with Interest, Purchase One Year Term, Maximum Accumulation Dividend	Death Benefit, Waivor of Premium Benefit, Child Rider, Disability Benefit Rider, Flex Pay PUAR, Guarantee Purhcase Option, 7 and 15 Year Term Rider, Waiver of Premium 2 Year and 5 Year Own Occupation	All Except: NY	Yr 1 90% Yr 2-10 5.42% Yr 11+ 1.45%
Security Mutual					Rate Book Updated on: 7/5/2017		Rate Effective: 7/5/2017	
Security	40.00	N/A	\$10,000	Preferred Non Tobacco -	Cash, Reduce Premium, Paid-Up Additions, Accumulate at Interest, Purchase One Year	Enhanced Paid-Up Additions Rider, Combo Rider, Level Term Rider, Chronic Illness Benefit Rider, Living Benefits Rider, Flexible	All States	Yr 1 55%
Designer LPL 121	18-80	IVA	\$15,000	Special Risk	Term Additions	Premium Deferred Annuity Rider, Accidental Death Benefit		Yr 3-4 7.5% Yr 5-15 2%



Simplified Whole Life

	J 11101							
Simplified Whole Life	Issue Ages	Issue Amounts	Benefit Schedule	Underwriting Classes	Dividend Options	Riders and Benefits	State Availability	Commission
Assurity Life Insuran	ce Ratings: AM Be	st 'A-'			Rate Book Updated on: 7/5	/2017	Rate E	ffective: 7/5/2017
LifeScape Simplified Life	40-80 age last	\$5,000 - \$35,000 ages 40 - 65	40% of Face Amount During Policy Yr 1	Select Non Tobacco	Non Participating	N/A	All Except: NC, NY, WA, WV	Yr 1 80%
Graded Benefit Whole Life IL602	birthday	\$5,000 -	75% During Yr 2 for Non Accidental Deaths May vary by state	Tobacco				Yr 2 10%
LifeScape Simplified Life	40-80 age last	\$5,000 - \$25,000	During Policy Yr 1	Select Non Tobacco		N/A	All Except: AR, MA, MN, MO, NC, NY, NV, PA, WA, WV	Yr 1 70%
Modified Whole Benefit IL603	birthday		220% of Annual Premium During Policy Yr 2 for Non Accidental Deaths May vary by state	olicy Yr 2 for Non lental Deaths Tobacco	Non Participating	N/A		Yr 2 5%
Great Western Insura	nce Ratings: AM B	Best 'B++'		R	ate Book Updated on: 7/5/	2017	Rate E	ffective: 7/5/2017
Assurance				3 Medical				Yr 1 100%
Plus Whole Life	40-80	40-80 \$1,000 - \$40,000	120% of Face Amount	Questions, Physcians Name and Contact Information	Non Participating	Accelerated Death Benefit Rider, Spousal Bonus, Child/Grandchild	All Except: AK, CT, HI, NY	Yr 2-10 5.5% Chargeback Upon Death First 9
								Months 100%



Guaranteed Issue

	J 1110.							
Simplified Whole Life	Issue Ages	Issue Amounts	Benefit Schedule	Underwriting Classes	Dividend Options	Riders and Benefits	State Availability	Commission
Gerber Life Insuranc	e Ratings: AM Best	: 'A'			Rate Book Updated on: 7/5	/2017	Rate l	Effective: 7/5/2017
GLIC Guaranteed Life Product	50-80	\$5,000 - \$25,000	Graded Death Benefit in the First 2 Policy Years. During Graded Period, Non Accidental DB Equals Return of Premium Paid Plus 10% of Accidental DB at Any Time Equals Full Face Amount	Guaranteed Issue	Non Participating	N/A	All Except: AR, MT	60% Chargeback Upon Death 1st Year 100% 2nd
			Equals Full Face Allibunt					Year 50%
Great Western Insur	ance Ratings: AM B	Best 'B++'			Rate Book Updated on: 7/5	/2017	Rate l	Effective: 7/5/2017
Guaranteed			Graded Death Benefit in the First 2 Policy Years. During Graded	Guaranteed Issue	Non Participating			Yr 1 60%
Assurance	40-80	\$1,000 - \$40,000	Period, Non Accidental DB Equals 110% of Premiums Paid.			Spousal Bonus, Child/Grandchild	All Except: AK, CT, HI, NY	Yr 2-10 4.5%
Whole Life			Accidental DB at Any Time Equals Full Face Amount					Chargeback Upon Death First 9 Months 100%
Kemper Life and Hea	lth Insurance Rati	ngs: AM Best 'A-'			Rate Book Updated on: 7/5	/2017	Rate l	Effective: 7/5/2017
Guaranteed			Graded Death Benefit in the First 2 Policy Years. During Graded Period, Non Accidental DB Equals 120% of Premiums Paid,				All Except: MT, NY	Yr 1 55%
Issue Whole	40-80	\$5,000 - \$25,000		Guaranteed Issue	Non Participating	N/A		Yr 2-10 4.5%
Life			Accidental DB at Any Time Equals Full Face Amount					Chargeback Upon Death 1-6 Months 100% 7-12 Months 75%