

PUERTO RICO

Connect 2020





PURSuing CONNECTION IN PUERTO RICO

Among our distinguished Exclusive Producers Connection (EPC) qualifiers, the most successful in 2019 – the best of the best – will be invited to participate in North American's Connect 2020 producer summit in lovely, culturally rich, exciting, eclectic Puerto Rico.

It's the perfect venue for Connect 2020. Train, network, share, and discover alongside North American's forward-thinking leadership team and fellow top financial professionals. You'll rub shoulders with some of the best in the business and find ways to further elevate your game.



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EAT AND DRINK

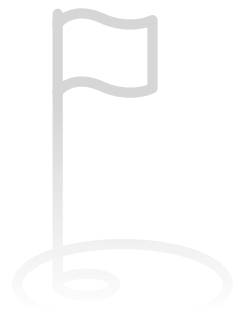
Grab a quick bite, or treat yourself to a tasty cocktail at the Enchanto Beach Club Bar and Grill. Dine at the Asian-influenced Positivo or the completely reimagined Coa – Dorado Beach's signature restaurant – named after the native Taino tool that enabled agriculture on the island.





PLAY AND COMPETE

Golf at TPC Dorado Beach's historic seaside East Course, as dynamic as it is breathtaking. Or guests looking for another unique golfing experience can get a tee time for their foursome at the inland Sugarcane Course.



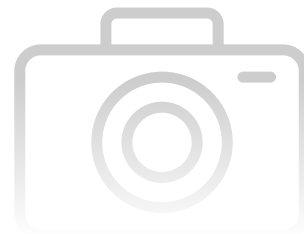


EXPLORE AND ENJOY

Speak to one of the property's dedicated staff, referred to at Dorado Beach as its Ladies and Gentlemen, about customizing your visit with a one-of-a-kind adventure for you and your guest outside the property.

BROWSE AND BUY

Look for the perfect souvenir or for a unique addition to your wardrobe at the Arrival Center's expertly curated boutique.







ENJOY ALL THAT PUERTO RICO AND DORADO BEACH, A RITZ-CARLTON RESERVE, HAVE TO OFFER

Throughout Connect 2020, invitees and their guests will enjoy the immaculate Dorado Beach, one of just a handful of Ritz-Carlton Reserve properties on the planet. Dorado Beach brings all the flavors and fun of the Caribbean to an oasis of gorgeous beaches and lush landscapes. Pursue your own personal renewal while participating in Puerto Rico's renewal at Connect 2020.





STRIVE TO BE AMONG THE ELITE AT *Connect 2020*

It's all in reach.

With help from North American and your hard work, in pursuit of Puerto Rico, the sky's the limit for your 2019 sales. Buena suerte (good luck)!





PUERTO
RICO
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| *Annuity*

**CONTACT YOUR REGIONAL SALES TEAM
FOR DETAILS ON HOW TO QUALIFY.**

FOR FINANCIAL PROFESSIONAL USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.

2019 loyalty program may change at any time. All decisions are final and are at the sole discretion of North American Company for Life and Health Insurance®.

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4350 Westown Parkway, West Des Moines, IA 50266

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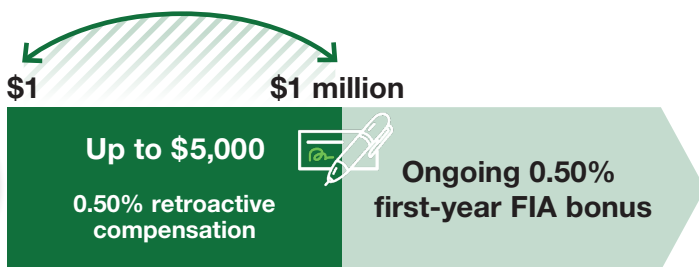
How retroactive EPC payments work

A key benefit of North American's exciting Exclusive Producers Connection (EPC) program is the opportunity for retroactive compensation on paid first-year fixed index annuity (FIA) premium once certain premium levels are met. See our examples on how the retroactive payments work for each level.

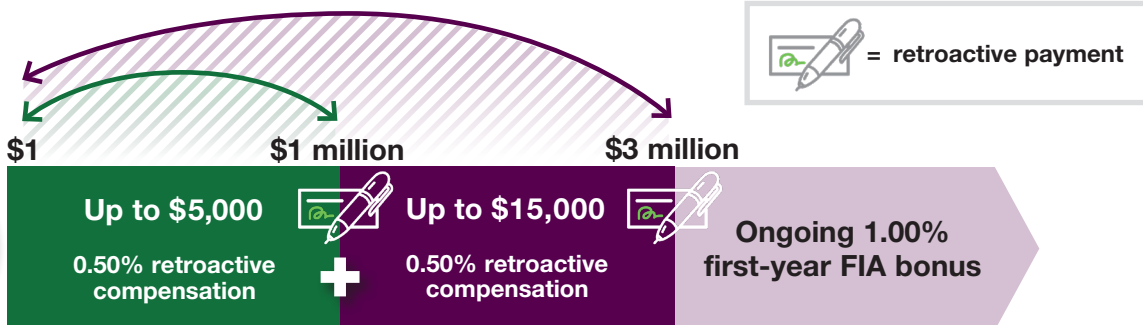
Please note:

- Achievement for the levels is based upon all paid fixed index annuity premium.
- Ongoing bonus is paid on first-year fixed index annuity premium.

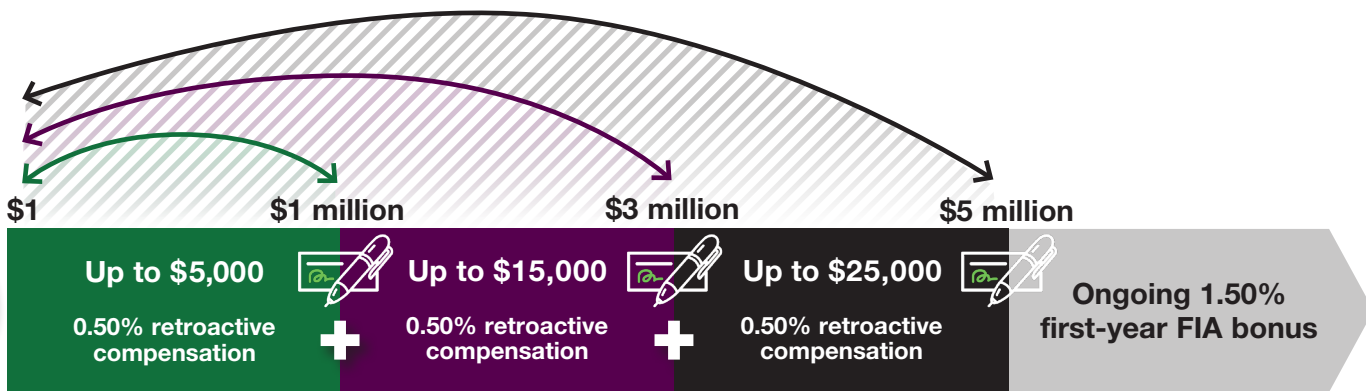
Executive Level



President Level



Chairman Level



Call our sales team at **866-322-7066**
to learn how you can become a part of EPC.

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2019 Exclusive Producers Connection program may change at any time. All decisions are final and are at the sole discretion of North American Company for Life and Health Insurance®. Any additional compensation payments are paid via commissions. Minimum premium qualification amounts exclude cancellations, free looks, and internal replacements. Hypothetical examples are for illustrative and educational purposes only and not intended to predict future compensation amounts.